



# RSM338: Applications of Machine Learning in Finance

Week 3: Introduction to Machine Learning | January 21–22, 2026

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# Today's Roadmap

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Last week, we studied the statistical properties of financial returns—how they're distributed, why the normality assumption fails, and why prediction is hard. Today we step back to understand the broader framework: **Machine Learning**.

- 1. What is Machine Learning?** Learning patterns from data
- 2. Types of Learning:** Supervised, unsupervised, and reinforcement learning
- 3. The ML Formalism:** Loss functions, parameters, and learning algorithms
- 4. Python for ML:** The tools you'll use and how to read code
- 5. Limitations:** When ML fails and why



# Part I: What is Machine Learning?



# The Traditional Programming Approach

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**Traditional programming:** You write explicit rules for the computer to follow.

**Example:** Building a spam filter the traditional way:

```
IF email contains "Nigerian prince" THEN spam
IF email contains "free money" THEN spam
IF sender is in contacts THEN not spam
IF email contains "urgent wire transfer" THEN spam
...
```

**Problems with this approach:**

- ▶ You must anticipate every possible pattern
- ▶ Rules become unwieldy as edge cases accumulate
- ▶ The world changes—new spam tactics appear constantly
- ▶ Some patterns are too complex for humans to articulate

**Question:** How would you write rules to recognize a cat in a photo? Or predict tomorrow's stock return?



# The Machine Learning Approach

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**Machine learning:** Instead of writing rules, you show the computer examples and let it learn the patterns.

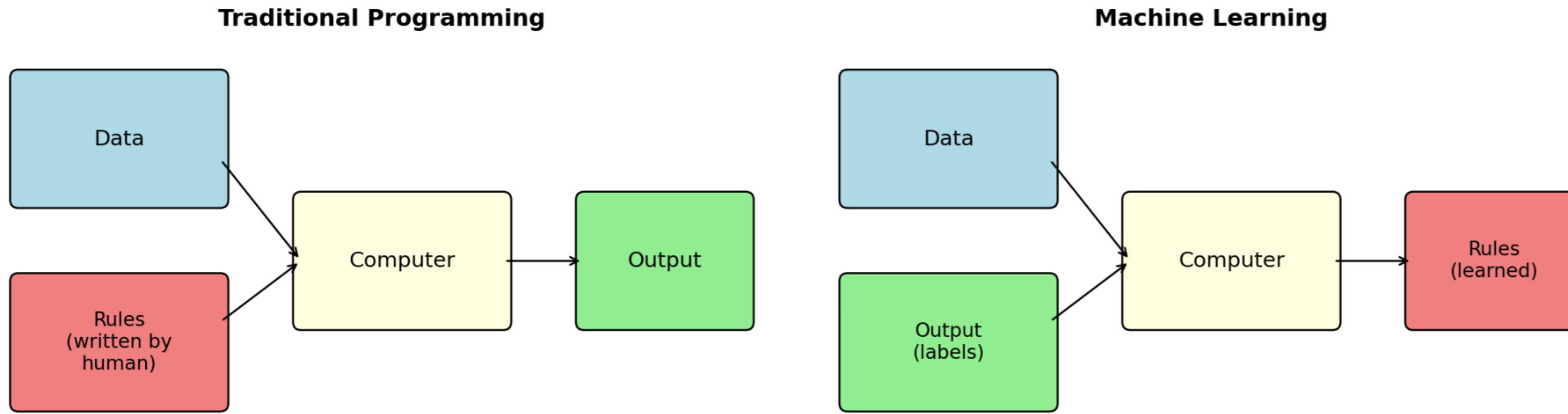
**The same spam filter, ML approach:**

- 1.** Collect thousands of emails labeled “spam” or “not spam”
- 2.** Feed them to an ML algorithm
- 3.** The algorithm learns which patterns distinguish spam from legitimate email
- 4.** Apply the learned patterns to new emails

For many problems, it's easier to collect examples than to write rules.

**Machine Learning** = building models that learn patterns directly from data, rather than being explicitly programmed.

# Traditional Programming vs. Machine Learning



**Traditional programming:** Human writes rules, computer applies them to data.

**Machine learning:** Human provides data and desired outputs, computer learns the rules.



# Why Use Machine Learning?

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Use ML when:

- 1. Rules are too complex to articulate:** Recognizing faces, understanding speech, reading handwriting
- 2. Rules change over time:** Fraud patterns evolve, market regimes shift
- 3. Rules differ across contexts:** What predicts returns varies by asset class, time period, market conditions
- 4. You have lots of labeled examples:** The data itself can reveal the patterns

Finance examples where ML excels:

- ▶ **Credit scoring:** Which borrowers will default? (millions of loan records)
- ▶ **Fraud detection:** Which transactions are fraudulent? (labeled fraud cases)
- ▶ **Return prediction:** Which stocks will outperform? (historical returns + features)
- ▶ **Portfolio construction:** How to group similar assets? (return patterns)



# Connection to What We've Done

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**Week 2 set up the problem ML tries to solve:**

- ▶ We have historical data (S&P 500 returns)
- ▶ We want to estimate parameters ( $\mu, \sigma$ ) and make forecasts (expected wealth)
- ▶ Estimation is uncertain—more data helps, but we're never perfectly sure
- ▶ Most predictors fail out-of-sample (Goyal-Welch)

**Machine learning is a systematic framework for:**

- ▶ Choosing what to estimate (model selection)
- ▶ Measuring how wrong we are (loss functions)
- ▶ Finding the best estimates (learning algorithms)
- ▶ Testing whether our estimates generalize (out-of-sample evaluation)

## Part II: Types of Learning



# Three Types of Machine Learning

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## 1. Supervised Learning

- ▶ You have labeled data: input-output pairs  $(x_i, y_i)$
- ▶ Goal: Learn a function  $f$  such that  $f(x) \approx y$
- ▶ Examples: spam detection, return prediction, credit scoring

## 2. Unsupervised Learning

- ▶ You have only inputs  $x_i$ —no labels
- ▶ Goal: Discover structure or patterns in the data
- ▶ Examples: clustering stocks, dimensionality reduction, anomaly detection

## 3. Reinforcement Learning

- ▶ An agent learns by interacting with an environment
- ▶ Goal: Maximize cumulative reward through trial and error
- ▶ Examples: game playing, robotic control, trading strategies



# Building Your ML Toolbox

Think of ML methods as tools in a toolbox.

Just as an experienced contractor knows which tool is right for each repair—hammer for nails, wrench for bolts, saw for cutting—you'll learn which ML method is right for each problem.

The tools we'll cover:

Tool	What it does	When to use it
Linear regression	Predict a number from features	Simple relationships, interpretability matters
Regularized regression	Prevent overfitting	Many features, small samples
Logistic regression	Predict probabilities/classes	Binary outcomes (default/no default)
Decision trees	Capture nonlinear patterns	Complex interactions between features
Clustering	Group similar observations	No labels, want to find structure

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The goal of this course: Build your intuition so you recognize which tool fits which problem—and understand why.

# Supervised Learning: The Setup

## The prediction problem:

Given input features  $\mathbf{x}$  (what we observe), predict an output  $y$  (what we want to know).

## Notation:

- ▶  $\mathbf{x}_i = (x_{i1}, x_{i2}, \dots, x_{ip})'$  – a  $p$ -dimensional **feature vector** for observation  $i$
- ▶  $y_i$  – the **target** or **label** for observation  $i$
- ▶  $\square = \{(\mathbf{x}_1, y_1), (\mathbf{x}_2, y_2), \dots, (\mathbf{x}_N, y_N)\}$  – the **training set** of  $N$  labeled examples

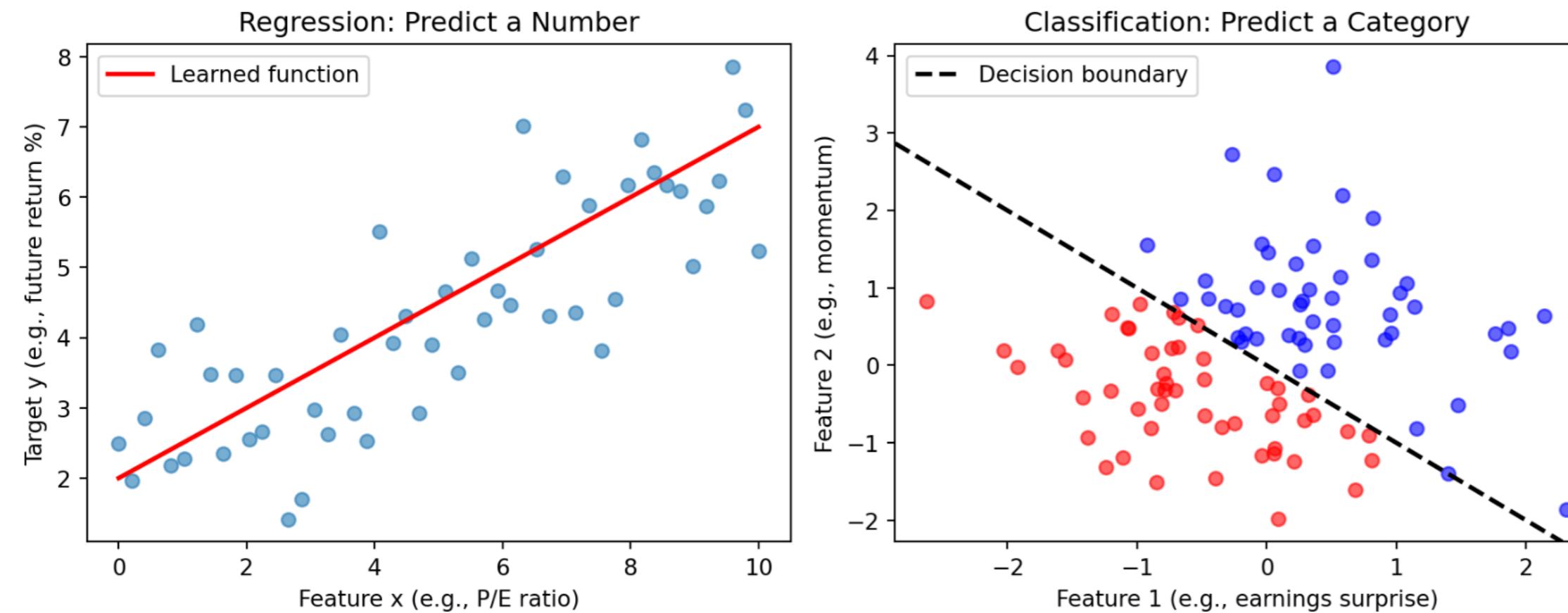
**The goal:** Learn a function  $f : \mathbb{R}^p \rightarrow \square$  such that  $f(\mathbf{x}) \approx y$ .

## Two main types of supervised learning:

Type	Target $y$	Example
Regression	Continuous (real-valued)	Predict stock return, house price
Classification	Categorical (discrete)	Predict spam/not spam, buy/sell/hold



# Regression vs. Classification



**Regression:** The target  $y$  is a continuous number. We want to minimize how far off our predictions are.

**Classification:** The target  $y$  is a category (class). We want to predict the correct class as often as possible.

## Regression: Starting with Linear

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Linear regression assumes the relationship between features and target is linear:

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \cdots + \beta_p x_p + \varepsilon$$

In matrix form, for  $N$  observations:

$$\mathbf{y} = \mathbf{X}\boldsymbol{\beta} + \boldsymbol{\varepsilon}$$

where  $\mathbf{y} \in \mathbb{R}^N$ ,  $\mathbf{X} \in \mathbb{R}^{N \times (p+1)}$ , and  $\boldsymbol{\beta} \in \mathbb{R}^{p+1}$ .

The OLS solution:  $\hat{\boldsymbol{\beta}} = (\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{y}$

This is the “learning algorithm” for linear regression—it finds the  $\boldsymbol{\beta}$  that minimizes squared error.



# Beyond Linearity: ML as Function Approximation

**The ML perspective:** We're trying to approximate some unknown function  $f$ :

$$y = f(\mathbf{x}) + \varepsilon$$

This function  $f$  *could* be linear:  $f(\mathbf{x}) = \mathbf{X}\boldsymbol{\beta}$ . But it might not be.

We don't know what  $f$  is. That's what "learning" means—finding a good approximation  $\hat{f}$  from data, whether that turns out to be linear or not.

**Different ML methods = different assumptions about  $f$ :**

Method	Assumption about $f$
Linear regression	$f$ is linear
Polynomial regression	$f$ is a polynomial
Decision trees	$f$ is piecewise constant

$$y = J \Delta J^{-1} c$$

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**Different ML methods = different assumptions about  $f$ :**

Method	Assumption about $f$
Linear regression	$f$ is linear
Polynomial regression	$f$ is a polynomial
Decision trees	$f$ is piecewise constant
Deep neural networks	$f$ is a composition of simple nonlinear functions: which can approximate any continuous function!

**The tradeoff:** More flexible models can fit complex patterns, but risk overfitting (fitting noise instead of signal) and have growing computational costs.



# Finance Examples: Classification

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## Credit scoring:

- ▶ **Features  $X$ :** Income, debt, credit history, employment, ...
- ▶ **Target  $y$ :** Default or No Default (binary classification)

## Fraud detection:

- ▶ **Features  $X$ :** Transaction amount, time, location, merchant type, ...
- ▶ **Target  $y$ :** Fraudulent or Legitimate (binary)

## Trading signals:

- ▶ **Features  $X$ :** Technical indicators, fundamentals, sentiment, ...
- ▶ **Target  $y$ :** Buy, Hold, or Sell (multi-class classification)

## Ordinal classification (a hybrid):

- ▶ **Target  $y$ :** Credit rating (AAA, AA, A, BBB, ...) — categories with natural ordering
- ▶ Sometimes treated as regression, sometimes as classification

# Unsupervised Learning: The Setup

## The structure-discovery problem:

Given only input features  $\mathbf{X}$ —no labels—find interesting patterns or structure.

## Notation:

- ▶ Data:  $\{\mathbf{x}_1, \mathbf{x}_2, \dots, \mathbf{x}_N\}$  — just features, no labels

## Key difference from supervised learning:

- ▶ **Supervised:** We ask “given features  $\mathbf{X}$ , what is  $y$ ?” — we model  $P(Y|\mathbf{X})$
- ▶ **Unsupervised:** We ask “what does the data look like?” — we model  $P(\mathbf{X})$

In supervised learning, there's a target variable  $y$  we're trying to predict. In unsupervised learning, there's no  $y$ —we're just trying to understand the structure of  $\mathbf{X}$  itself. Which observations are similar? Are there natural groupings? What are the main patterns?

## Main unsupervised tasks:

Task	Goal	Example	Rotman Commerce

- ▶ **Supervised:** We ask “given features  $\mathbf{X}$ , what is  $y$ ?” – we model  $P(Y|\mathbf{X})$
- ▶ **Unsupervised:** We ask “what does the data look like?” – we model  $P(\mathbf{X})$

In supervised learning, there's a target variable  $y$  we're trying to predict. In unsupervised learning, there's no  $y$ —we're just trying to understand the structure of  $\mathbf{X}$  itself. Which observations are similar? Are there natural groupings? What are the main patterns?

**Main unsupervised tasks:**

Task	Goal	Example
Clustering	Group similar observations	Group stocks by return patterns
Dimensionality reduction	Find low-dimensional representation	Reduce 100 features to 5 factors
Density estimation	Estimate the data distribution	Model the joint distribution of returns
Anomaly detection	Find unusual observations	Detect outlier transactions



# Finance Examples: Unsupervised Learning

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## Clustering stocks:

- ▶ Group stocks that move together
- ▶ Identify “sectors” from return data (without using industry labels)
- ▶ Construct diversified portfolios by sampling from different clusters

## Factor models / PCA:

- ▶ Find the dominant factors driving returns
- ▶ Reduce dimensionality from thousands of stocks to a few factors
- ▶ **Recall from RSM332:** Factor models decompose returns into systematic and idiosyncratic components

## Anomaly detection:

- ▶ Identify unusual trading patterns
- ▶ Detect market manipulation
- ▶ Flag outlier returns for further investigation

We'll study clustering (K-means) in detail in Week 4.



# Reinforcement Learning: Brief Introduction

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## The sequential decision problem:

An agent interacts with an environment over time, receiving rewards or penalties for its actions.

## The setup:

- ▶ **State  $s_t$ :** Current situation (e.g., current portfolio, market conditions)
- ▶ **Action  $a_t$ :** What the agent does (e.g., buy, sell, hold)
- ▶ **Reward  $r_t$ :** Feedback from the environment (e.g., profit/loss)
- ▶ **Goal:** Learn a policy  $\pi(s) \rightarrow a$  that maximizes cumulative reward

## Finance applications:

- ▶ Optimal execution (minimize market impact when trading large orders)
- ▶ Portfolio management (dynamic asset allocation)
- ▶ Market making (set bid-ask spreads)

## Why it's different:

- ▶ Actions affect future states (your trade moves the price)



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## Finance applications:

- ▶ Optimal execution (minimize market impact when trading large orders)
- ▶ Portfolio management (dynamic asset allocation)
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## Why it's different:

- ▶ Actions affect future states (your trade moves the price)
- ▶ Delayed rewards (today's trade affects tomorrow's opportunities)
- ▶ Exploration vs. exploitation (try new strategies vs. stick with what works)

We won't cover RL in depth, but it's an active research area in quantitative finance.

## Part III: The ML Formalism



# The Three Ingredients of Machine Learning

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Every ML algorithm has three components:

- 1. A model:** What functions  $f$  are we considering?
- 2. A loss function:** How do we measure prediction error?
- 3. A learning algorithm:** How do we find the best  $f$ ?

**Example: Linear regression**

- 1. Model:**  $f(\mathbf{x}) = \beta_0 + \beta_1 x_1 + \cdots + \beta_p x_p$  (linear functions)
- 2. Loss:** Squared error  $L(y, \hat{y}) = (y - \hat{y})^2$
- 3. Algorithm:** Ordinary least squares:  $\hat{\beta} = (\mathbf{X}'\mathbf{X})^{-1} \mathbf{X}'\mathbf{y}$

**The ML framework gives us a systematic way to think about prediction problems.**



# Ingredient 1: The Model

The model is the function  $f(\mathbf{x})$  we're trying to learn.

We have to decide what *form*  $f$  takes. This is a choice we make:

Model type	Form	Parameters to learn
Linear regression	$f(\mathbf{x}) = \beta_0 + \beta_1 x_1 + \cdots + \beta_p x_p$	$\beta$
Polynomial	$f(x) = \beta_0 + \beta_1 x + \beta_2 x^2 + \cdots$	Coefficients
Decision tree	Piecewise constant regions	Split points, leaf values
Neural network	Compositions of nonlinear functions	Weights and biases

The tradeoff:

- ▶ Too simple a model: Can't capture the true relationship (**underfitting**)
- ▶ Too complex a model: Fits noise in the training data (**overfitting**)



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**Learning = finding the parameters.** Once we choose a model form (e.g., linear), the learning algorithm finds the specific parameter values (e.g.,  $\hat{\beta}$ ) that best fit the data.



## Ingredient 2: The Loss Function

The loss function measures how bad a prediction is.

Notation:

- ▶  $L(y, \hat{y})$  = loss when true value is  $y$  and prediction is  $\hat{y}$
- ▶ Lower loss = better prediction

Common loss functions for regression:

Name	Formula	Properties
Squared error	$L(y, \hat{y}) = (y - \hat{y})^2$	Penalizes large errors heavily
Absolute error	$L(y, \hat{y}) =  y - \hat{y} $	More robust to outliers

Common loss functions for classification:

Name	Formula	Properties	Rotman Commerce
0-1 loss	$L(y, \hat{y}) = 1_{y \neq \hat{y}}$	1 if prediction is wrong, 0 if correct	

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### Common loss functions for classification:

Name	Formula	Properties
0-1 loss	$L(y, \hat{y}) = 1[y \neq \hat{y}]$	1 if wrong, 0 if correct
Cross-entropy	$L(y, p) = -y \log p - (1 - y) \log(1 - p)$	For probabilistic predictions

The loss function defines what “good prediction” means.

# Average Loss: The Objective Function

We want to minimize average loss across the training data.

Empirical risk (training error):

$$\square(\theta) = \frac{1}{N} \sum_{i=1}^N L(y_i, f_\theta(\mathbf{x}_i))$$

For squared error loss:

$$\square(\theta) = \frac{1}{N} \sum_{i=1}^N (y_i - f_\theta(\mathbf{x}_i))^2 = \text{MSE}$$

The learning problem becomes an optimization problem:

$$\theta^* = \arg \min_{\theta} \square(\theta)$$

Find the parameters  $\theta^*$  that minimize average loss on the training data.

## Ingredient 3: The Learning Algorithm

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The learning algorithm finds the optimal parameters  $\theta^*$ .

For some problems, there's a closed-form solution:

Linear regression with squared error:

$$\beta^* = (\mathbf{X}'\mathbf{X})^{-1} \mathbf{X}'\mathbf{y}$$

This is the OLS formula from your statistics courses.

For most problems, we use iterative optimization:

Gradient descent: Move parameters in the direction that reduces loss.

$$\theta^{(t+1)} = \theta^{(t)} - \eta \nabla_{\theta} \square(\theta^{(t)})$$

where:

- ▶  $\nabla_{\theta} \square$  is the **gradient** (vector of partial derivatives)
- ▶  $\eta > 0$  is the **learning rate** (step size)
- ▶ We iterate until convergence

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Gradient descent is the workhorse of modern ML—it's how neural networks are trained.

# Why Derivatives? The Intuition

We want to minimize error. From calculus, you know that minima occur where the derivative equals zero:

$$\frac{d\Box}{d\theta} = 0 \quad \Rightarrow \quad \theta^*$$

**Problem:** For complex models, we can't solve this equation analytically.

**Solution:** Use the derivative to *guide* us toward the minimum.

The gradient  $\nabla\Box$  points in the direction of **steepest increase**. So the *negative* gradient points toward **steepest decrease**.

$$\underbrace{-\nabla_{\theta}\Box}_{\text{direction of steepest decrease}}$$

**Gradient descent:** Take small steps in the direction of steepest decrease until we reach a point where  $\nabla\Box \approx 0$  (a minimum).

This is like walking downhill in fog—you can't see the bottom, but you can feel which direction is steepest and step that way.



# Visualizing Gradient Descent

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- Once
- Loop
- Reflect

Gradient descent iteratively moves “downhill” on the loss surface until it reaches a minimum.



# Putting It Together: The ML Recipe

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## Step 1: Choose a model

- ▶ What form should  $f$  take?
- ▶ Linear? Polynomial? Tree? Neural network?

## Step 2: Choose a loss function

- ▶ How do we measure prediction quality?
- ▶ Squared error? Absolute error? Classification accuracy?

## Step 3: Fit the model (run the learning algorithm)

- ▶ Find parameters  $\theta^*$  that minimize training loss
- ▶ Use closed-form solution or gradient descent

## Step 4: Evaluate on new data

- ▶ Training error is optimistic (overfitting risk)
- ▶ Test on held-out data (out-of-sample evaluation)—as we discussed in Week 2!

## Part IV: Python for Machine Learning



# The Python ML Ecosystem

You don't need to be a programmer to use ML. Most of the hard work is already done—you just need to know which tools to use.

**The main packages:**

Package	What it does	You'll use it to...
<code>numpy</code>	Fast math on arrays	Store data, do matrix operations
<code>pandas</code>	Data tables (like Excel)	Load CSV files, clean data, compute returns
<code>matplotlib</code>	Plotting	Visualize results
<code>scikit-learn</code>	ML algorithms	Fit models, make predictions, evaluate

All of these are pre-installed in most Python environments (Anaconda, Google Colab, etc.).



# The Typical ML Workflow

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The algorithms behind ML are genuinely complex—gradient descent, matrix decompositions, optimization routines. A production implementation of random forests is thousands of lines of code.

But Python is a language built on **packages**. Someone else has already:

- ▶ Written the complex algorithms
- ▶ Debugged edge cases
- ▶ Optimized for speed (often using C/Fortran under the hood)

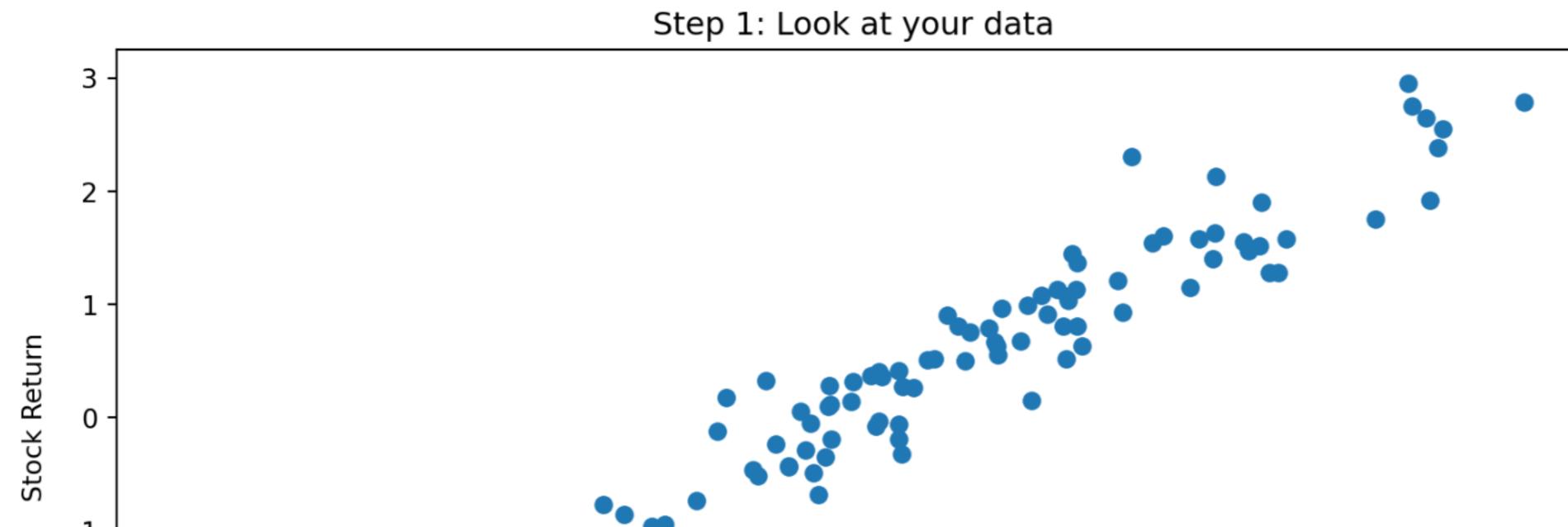
So our code stays high-level and brief:

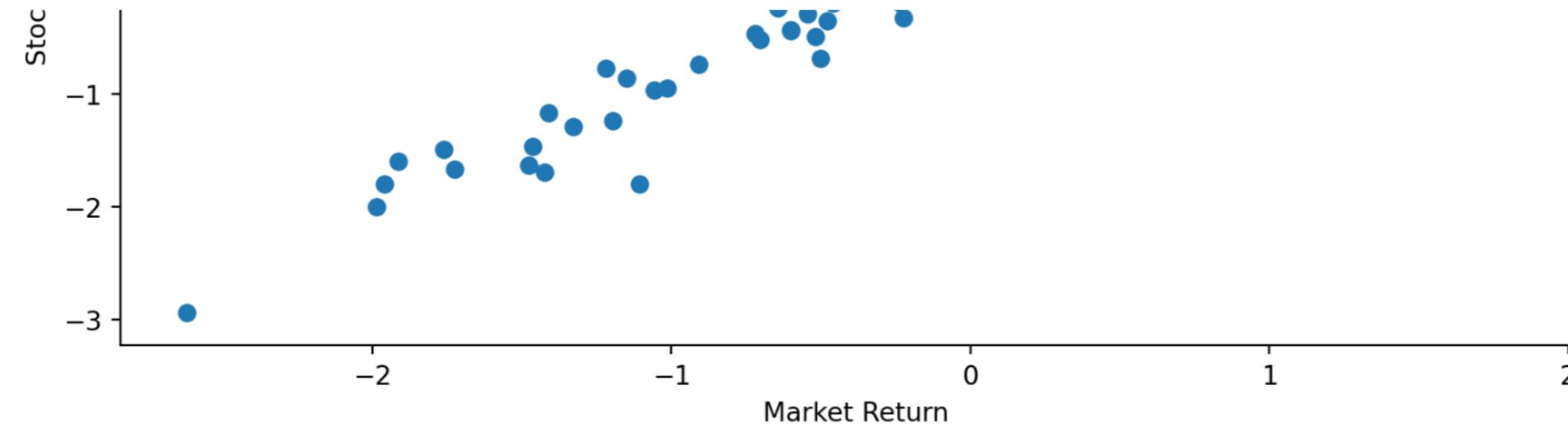
1. Load data	→ <code>pandas.read_csv()</code>
2. Prepare features	→ <code>pandas/numpy operations</code>
3. Split data	→ <code>sklearn.model_selection.train_test_split()</code>
4. Fit model	→ <code>model.fit(X_train, y_train)</code>
5. Make predictions	→ <code>model.predict(X_test)</code>
6. Evaluate	→ Compare predictions to truth

Every ML project follows this pattern. The hard work is understanding *which* model to use and *how* to interpret results—that's what this course teaches.

## Example: Complete ML Pipeline

```
1 import numpy as np
2 import pandas as pd
3 import matplotlib.pyplot as plt
4 from sklearn.linear_model import LinearRegression
5 from sklearn.model_selection import train_test_split
6
7 # 1. Create some fake stock data
8 np.random.seed(42)
9 data = pd.DataFrame({
10     'market_return': np.random.randn(100),
11     'stock_return': np.random.randn(100)
12 })
13 data['stock_return'] = 0.5 + 1.2 * data['market_return'] + 0.3 * np.random.randn(100)
14
15 # Visualize the raw data
16 plt.scatter(data['market_return'], data['stock_return'])
17 plt.xlabel('Market Return')
18 plt.ylabel('Stock Return')
```





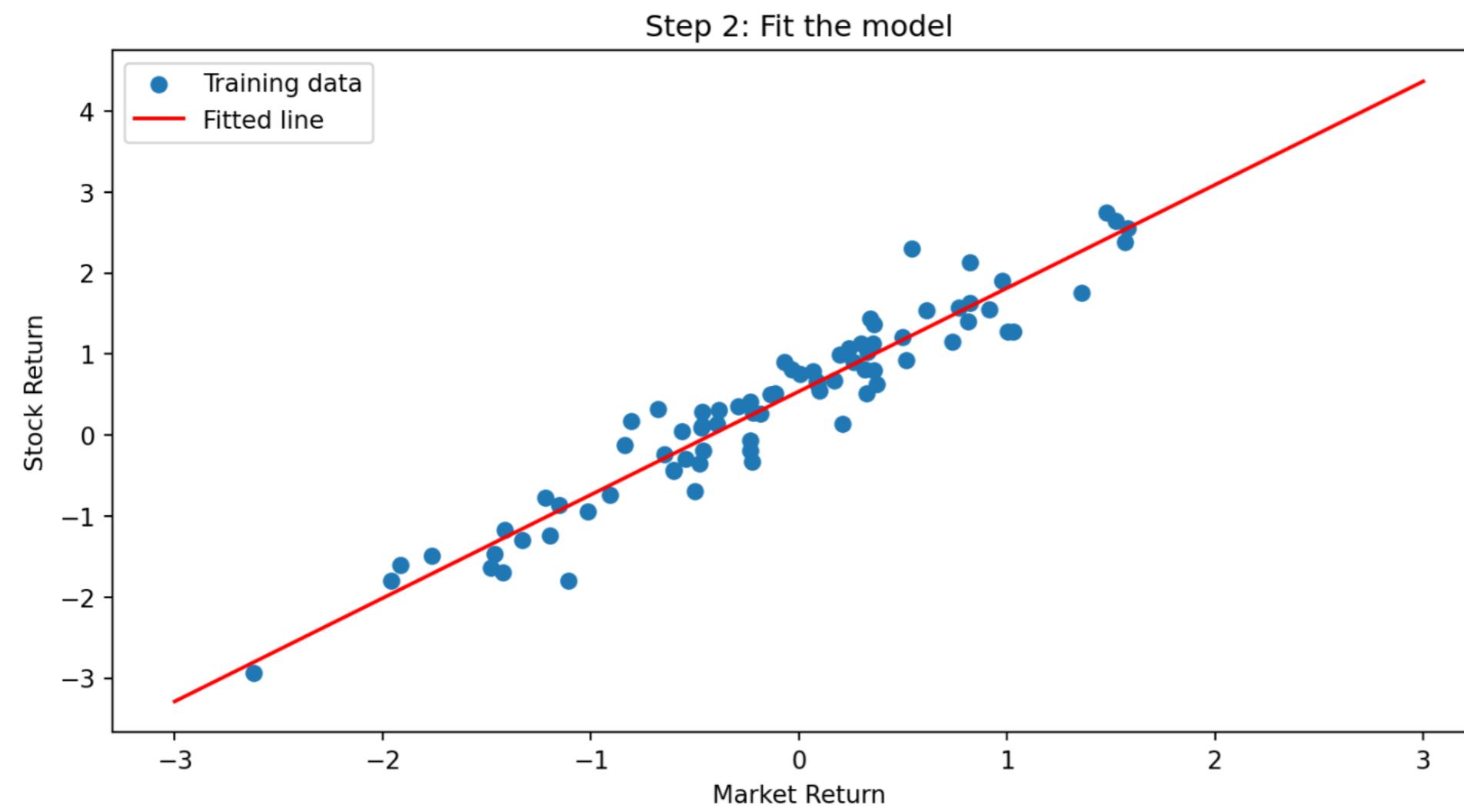
```

1 # 2. Split into training and test sets
2 X = data[['market_return']] # Features (what we observe)
3 y = data['stock_return']      # Target (what we predict)
4 X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2)
5
6 # 3. Fit model
7 model = LinearRegression()
8 model.fit(X_train, y_train)
9
10 print(f"Estimated beta: {model.coef_[0]:.2f}")
11 print(f"Estimated alpha: {model.intercept_:.2f}")
12
13 # Visualize the fitted model
14 plt.scatter(X_train, y_train, label='Training data')
15 x_line = np.linspace(-3, 3, 100)
16 plt.plot(x_line, model.intercept_ + model.coef_[0] * x_line, color='red', label='Fitted line')
17 plt.xlabel('Market Return')
18 plt.ylabel('Stock Return')

```

Estimated beta: 1.28

Estimated alpha: 0.54



```

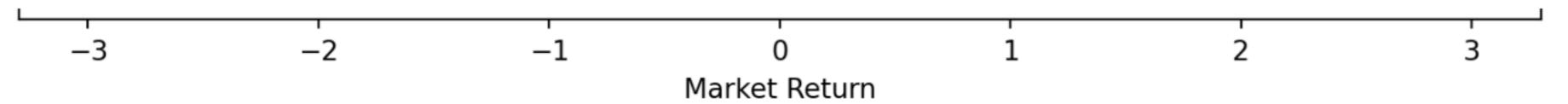
1 # 4. Predict on test data and evaluate
2 predictions = model.predict(X_test)
3
4 # Visualize: predicted vs actual
5 plt.scatter(y_test, predictions)
6 plt.plot([-2, 3], [-2, 3], 'r--', label='Perfect predictions') # 45-degree line
7 plt.xlabel('Actual Stock Return')
8 plt.ylabel('Predicted Stock Return')
9 plt.title('Step 3: Evaluate predictions')
10 plt.legend()
11 plt.show()

```

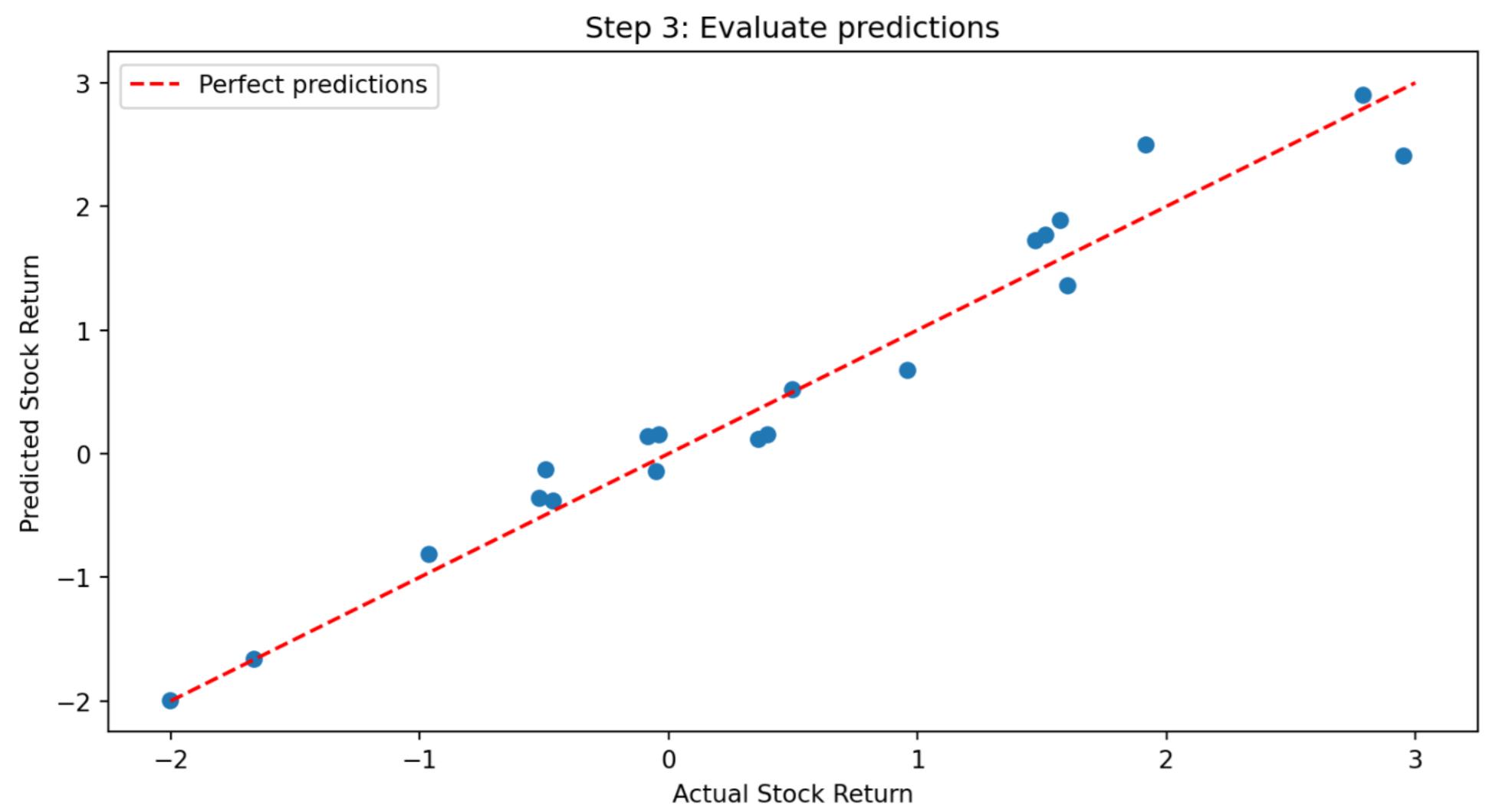
Step 3: Evaluate predictions

3 - Perfect predictions





```
1 # 4. Predict on test data and evaluate
2 predictions = model.predict(X_test)
3
4 # Visualize: predicted vs actual
5 plt.scatter(y_test, predictions)
6 plt.plot([-2, 3], [-2, 3], 'r--', label='Perfect predictions') # 45-degree line
7 plt.xlabel('Actual Stock Return')
8 plt.ylabel('Predicted Stock Return')
9 plt.title('Step 3: Evaluate predictions')
10 plt.legend()
11 plt.show()
```





# scikit-learn: The Workhorse

Almost every ML model in scikit-learn uses the same interface:

```
1 from sklearn.some_module import SomeModel
2
3 model = SomeModel()          # Create the model
4 model.fit(X_train, y_train)  # Learn from training data
5 predictions = model.predict(X_test) # Apply to new data
```

Swapping models is easy:

```
1 # Linear regression
2 from sklearn.linear_model import LinearRegression
3 model = LinearRegression()
4
5 # Ridge regression (with regularization)
6 from sklearn.linear_model import Ridge
7 model = Ridge(alpha=1.0)
8
9 # Random forest
10 from sklearn.ensemble import RandomForestRegressor
11 model = RandomForestRegressor()
12
13 # The rest of the code stays the same!
```

You learn one interface, you can use dozens of models.



# Reading Code: What to Focus On

---

When you see code in this course, don't panic. Focus on:

## 1. What data goes in?

```
1 X = data[['feature1', 'feature2']] # Features
2 y = data['target'] # What we predict
```

## 2. What model are we using?

```
1 model = LinearRegression() # This tells you the method
```

## 3. What comes out?

```
1 model.coef_ # The learned parameters
2 predictions # The model's guesses
```

You don't need to memorize syntax. You need to understand what the code is *doing*.



# Common Patterns You'll See

---

## Loading data:

```
1 data = pd.read_csv('stock_prices.csv')
```

## Computing log returns:

```
1 data['log_return'] = np.log(data['price']).diff()
```

## Selecting columns:

```
1 X = data[['col1', 'col2', 'col3']] # Multiple columns
2 y = data['target'] # Single column
```

## Train/test split:

```
1 X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2)
```

These patterns repeat constantly. After a few weeks, they'll feel natural.



## Part V: Limitations and Summary



# When Machine Learning Fails

---

**ML is not magic.** It fails when its assumptions are violated.

## 1. Dependence on historical data

- ▶ ML learns patterns from the past
- ▶ If the future differs systematically, predictions fail
- ▶ **Finance example:** A model trained on bull market data may fail in a crash

## 2. The stationarity assumption

- ▶ Most ML methods assume the data-generating process is stable
- ▶ If relationships change over time, models become stale
- ▶ **Finance example:** Factor returns vary across market regimes

## 3. Regime changes

- ▶ Major structural breaks invalidate learned patterns
- ▶ **Examples:** 2008 financial crisis, COVID-19 pandemic, regulatory changes
- ▶ In 2020, many demand forecasting models failed when consumption patterns changed overnight



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### Reality Check

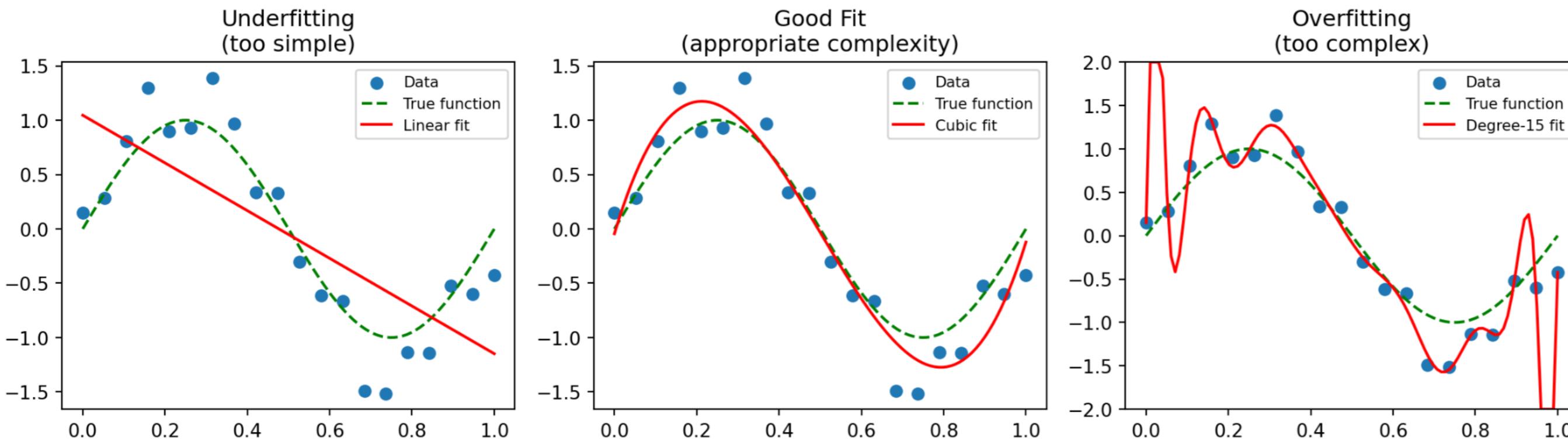
“All models are wrong, but some are useful.” — George Box

# Overfitting: The Central Challenge

**Overfitting:** The model learns noise in the training data rather than true patterns.

**Symptoms:**

- ▶ Excellent performance on training data
- ▶ Poor performance on new data (out-of-sample)



**Prevention strategies (covered in later weeks):**

- ▶ Cross-validation (evaluate on held-out data)
- ▶ Regularization (penalize model complexity)



# Overfitting: The Central Challenge

Week 2 previewed this: most return predictors fail out-of-sample (Goyal-Welch 2008). Why?

**Overfitting:** The model learns patterns in the training data that don't generalize.

- ▶ Some patterns are real (signal)
- ▶ Some patterns are coincidence (noise)
- ▶ A model fit to historical data captures both

**The ML terminology:**

Term	Meaning
Training error	Performance on data used to fit the model
Test error	Performance on new, unseen data
Overfitting	Training error << Test error

**Much of this course is about avoiding overfitting:**

- ▶ Train/test splits (today's Python examples)

- ▶ Some patterns are real (signal)
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## The ML terminology:

Term	Meaning
Training error	Performance on data used to fit the model
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## Much of this course is about avoiding overfitting:

- ▶ Train/test splits (today's Python examples)
- ▶ Regularization (Week 5)
- ▶ Cross-validation (Week 5)
- ▶ Ensemble methods (Week 9)



# Today's Key Takeaways

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## What is Machine Learning?

- ▶ Learning patterns from data rather than explicitly programming rules
- ▶ Three ingredients: model, loss function, learning algorithm

## Types of Learning:

- ▶ **Supervised:** Labeled data → predict output from features
  - Regression (continuous target) vs. Classification (categorical target)
- ▶ **Unsupervised:** No labels → discover structure
  - Clustering, dimensionality reduction
- ▶ **Reinforcement:** Learn through interaction and rewards

## The ML Formalism:

- ▶ Choose a model (what form should  $f$  take?)
- ▶ Define a loss function (how to measure error)
- ▶ Run a learning algorithm (find best parameters)

- ▶ **Unsupervised:** No labels → discover structure
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### The ML Formalism:

- ▶ Choose a model (what form should  $f$  take?)
- ▶ Define a loss function (how to measure error)
- ▶ Run a learning algorithm (find best parameters)

### Python for ML:

- ▶ scikit-learn provides a consistent interface: `fit()`, `predict()`
- ▶ Same workflow for every model: load data → split → fit → predict → evaluate
- ▶ You don't need to memorize syntax—focus on what the code is doing

### Limitations:

- ▶ Overfitting is the central challenge; out-of-sample evaluation is essential
- ▶ ML depends on historical data—past patterns may not persist



# What's Next

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Week	Topic
4	Clustering
5	Regression (linear, ridge, lasso)
6	ML & Portfolio Theory
7	Linear Classification
8	Nonlinear Classification
9	Ensemble Methods
10	Neural Networks & Deep Learning
11	Text & NLP

Each week adds new tools to your toolbox—and everything builds on the framework we introduced today.

**Rotman  
Commerce**